

#### PERSONAL INFORMATION

# Aurelia - Ioana Chereji (Brînaru)



Oradea (Romania)

> <

Gender Female | Date of birth 27 Sept 83 | Nationality Romanian

## **WORK EXPERIENCE**

## 03/2017-Present

# Lecturer – Disciplines "RURAL DEVELOPMENT" "CONSUMER PROTECTION"

University of Oradea, Faculty of Environmental Protection, Animal Science and Agritourism Department, Study programme - Engineering and Management in Public Food Supply and Agritourism

#### 11/2012-Present

# Real estate evaluation expert (full member of ANEVAR)

SC Sigma Business Consult SRL, Bucharest (Romania)

- Data collection and market analysis as regards the substitution cost, output identification, value estimation trough market comparison in order to make evaluation reports
- Make inspections on the scene in order to collect data as regards the surface, building status, materials used, wear, improvements, position, utilities access, access ways and other relevant aspects
- Create evaluations for large or special real estate projects
- Make evaluation reports
- Other activities similar with those above or other work related responsibilities.

#### 07/2007-Present

# Consultancy services in the management of the investment projects financed trough non-reimbursable financing — Project manager

SC Sigma Business Consult SRL, Bucharest (Romania)

- Make financing requests for European funds accessing (project manager):
- Technical economic analyses of the production capacity;
- Financing request annexed documents management.
- Create business plans (economic financial analyses, market analyses);
- Create acquisition files, payment requests in order to implement the projects undergone by the clients of the company trough SAPARD programme in the areas: wine sector, bread sector, milk cows' farms, respectively trough the RNDP programme in the areas: wine sector, mill sector, pastry sector, vegetal farms, etc.;
- Maintain the relationship with the clients in order to create the acquisition files and payment requests, additional documents, etc.:
- Maintain the relationship with the Contracting Authorities;
- Identify financing programmes for the clients:
- Check the eligibility conditions of the clients;
- Follow the application and observance of the legislation in force as regards the projects financed through structural and post adhesion funds;
- Implement the programmes taking place under the POSCCE programme.

# 10/2016-02/2017 Associate teacher - Discipline , CONSUMER PROTECTION "

University of Oradea, Faculty of Environmental Protection, Animal Science and Agritourism Department, Study programme - Engineering and Management in Public Food Supply and Agritourism

# 10/2014-06/2016 Associate teacher - Discipline "RURAL DEVELOPMENT"

University of Agronomic Sciences and Veterinary Medicine of Bucharest, Faculty of Management, Economic Engineering in Agriculture and Rural Development

# 06/2009–12/2015 Consultancy services in the management of the investment projects financed trough non-reimbursable financing – Project manager

SC Sigma Business Consult SRL, Bucharest (Romania)

- february 2014 december 2015 Project POSCCE "Create new capacities of electric energy production for own consumption, by using the renewable energy resources Amara city, lalomita county"/ Investment value 2.989.608 lei /UAT AMARA;
- april 2014 october 2015 Project FEADR- "Create bottled water factory, Bascov commune, Arges county"/ Investment value 1.587.764 lei/SC Ecomineral Spring SRL;
- january 2012 october 2014 Modernise and expand bread factory, SC Standard Mondopan Group SRL trough State Aid Scheme no. N578/2009 related to the Measure 123", Investment value 9.237.191 lei / SC Standard Mondopan Group SRL;
- may 2011 march 2013 Project FEADR Create conventional wheat mill 280T/day and create ecological wheat mill, 10T/day, Buftea city, Ilfov county", / Investment value: 26.384.260 lei/ S.C. MP Baneasa-Moara SA;
- march 2011 iuly 2012 Project FEADR "Modernize local road, create a kindergarten and utilate culture house in order to promote the cultural heritage of the Greaca commune, Giurgiu County" Investment value – 8.796.331 lei – Greaca commune, Giurgiu County;
- june 2009 ianuary 2011 Project FEADR "Modernise vegetal farm, SC MONTANA AZUGA SRL, M. Kogalniceanu, Constanta county",/ Investment value 6.566.672 lei, SC MONTANA – AZUGA SRL;

#### **EDUCATION AND TRAINING**

# 03/217–07/2017 Post university course of psycho-pedagogical training level II Curs

University of Oradea, Academic Staff Development Department, (Romania)

- Psycho-pedagogy of teenagers, youth and adults
- · Creation and management of educational programs
- Didactics of the area and developments in the didactics of the speciality
- Educational communication
- School organisation management
- Pedagogical practice

# 10/2013-12/2015

# Agronomy PhD Title – PhD Thesis "Researches regarding the Community implications concerning the Romanian agriculture in the context of the European economic integration"

Nivelul 8 CEC

University of Agronomic Sciences and Veterinary Medicine of Bucharest, Doctoral School for Engineering and Management of plant and Animal Resources, Bucharest (Romania)

- Scientific research ethics, Research Ethics
- PhD Thesis creation

## 06/2014-06/2014

# Graduation Certificate – "Trainer" (authorized course ANC)

European Institute of Romania, Bucharest (Romania)

- training preparation
- realisation of the training activities
- evaluation of participants in training
- training programmes creation
- evaluation, revising and quality insurance of the programmes and stages of training

## 06/2014-06/2014

# Graduation Certificate – 'Public Procurements Expert" (authorized course ANC )

Macro Structural Consulting SRL, Bucharest (Romania)

- Public procurements legislation
- Presentation of the parties involved in the public procurement processes (CNSC, ANRMAP; UCVAP; ANI
- Public procurements principles (examples)
- Creation of speciality documents, planning and undertaking attribution procedures, finalisation of attribution procedures

#### 09/2011-11/2011

# Graduation Certificate "Real estate goods evaluation"

National Association of Authorised Evaluators from Romania, Bucharest (Romania)

#### 2007-2009

# Master Diploma in Project Management

Nivelul 7 CEC

National University of Political Studies and Public Administration, Faculty of Communication and Public Relations, Bucharest (Romania)

- The management of programs financed through the EU programmes or other programmes (initiation, risk analysis, estimates and contracts, planning method)
- Projects financed through structural funds
- Microsoft Project Planner
- Project team management

# 2002–2007

# Diploma of Engineer in the area Economic Engineering

Level 6 CEC

The University of Agronomic Sciences and Veterinary Medicine of Bucharest, Faculty of Management, Economic Engineering in Agriculture and Rural Development, Study programme - Engineering and Management in Public Food Supply and Agritourism, Bucharest (Romania)

# PERSONAL SKILLS

# Mother tongue(s)

# **ROMANIAN**

Self - assessment

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
B2	B2	B2	B2	B2
B2	B2	B1	B1	B1

English Spanish

# Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user Common European Framework of Reference for Languages

# Organisational/managerial skills

- · team-leading skills
- leadership
- team spirit
- taking responsibilities

# Digital skills

	SELF-ASSESSMENT					
Information processing	Communication	Content creation	Safety	Problem solving		
Independent user	Independent user	Independent user	Independent user	Independent user		

Levels: Basic user - Independent user - Proficient user Digital competences - Self-assessment grid

 a good mastery of the programs - MS Word, MS Excel, MS Power Point, Outlook Express, Access, Microsoft Project Planner, Internet

#### Other skills

- integrity
- loyalty
- adaptability
- detail attention
- open communication
- planning/organising own activity.

# Driving licence

В

## ADDITIONAL INFORMATION

#### Courses

22 - 23 may 2018 - Participation Certificate "Responsible for the protection of personal data"

- · study modules:
  - legislative framework, GDPR Regulations, risk management and information security, surveillance Authority
- the organizer: JURIS PROM, Oradea

31 October 2016 – 9 December 2016 - Participation Certificate" EU budget and funding for regions and cities"

- Study modules:
- The role of regions and cities in EU affairs, Implementation of the European Structural and Investment Funds (ESIF), Other Eu programmes relevant to regions and cities
- the organizer: European Committee of the Regions

07 - 08 march 2016 - Participation Certificate Personal Data Protection in the EU

• the organizer: European Institute of Romania

16 – 18 September 2015 - Participation Certificate – Legislative Documents Making Rules



- the organizer: European Institute of Romania
- 10 -11 December 2015 Participation Certificate Waste Management Engineering
- the organizer: European Institute of Romania

05 - 06 July 2014 - Participation Certificate Protocol and Diplomacy

- study modules:
- Diplomacy, History, definition. The role of diplomacy and its instruments; Diplomacy -the negotiation art. Types of diplomacy; Diplomat profession; diplomatic degrees. Diplomatic language and diplomacy communication; Diplomatic and business correspondence
- the organizer: European Institute of Romania

19 – 21 march 2014 - Participation Certificate- EU Affairs Specialisation

- study modules:
- EU Internal Market; EU Cohesion Policy; Economic and monetary Union; National system of EU affairs coordination. JAI. Schengen, History of the European Construction
- the organizer: European Institute of Romania

## Memberships

March 2018 - present – member in Editorial Board al *International Journal of Agricultural Economics* 2014 - present - Member of the Multipliers network of information on PNDR - EuroAgricultura, APDRP project – Participation to study visits at successful projects financed through PNDR 2007-2013 2016 – 2018:

- Member of International Committee Board of 32th IBIMA International Conference
- Member of International Committee Board of 31th IBIMA International Conference;
- Member of International Committee Board of 30th IBIMA International Conference;
- Member of International Committee Board of 29th IBIMA International Conference;
- Member of International Committee Board of 28th IBIMA International Conference;
- Member of International Committee Board of 27th International Business Information Management Association (IBIMA) International Conference;

#### Certifications

November 2012 - Full evaluation member of ANEVAR

## Seminars

2015 - Creating and sustaining trainings for Local Action Groups:

- "Stimulating entrepreneurship in the area of valorisation of agricultural/traditional products and of rural tourism" within the project of GAL's cooperation "Promoting tourism and agricultural/traditional products in the territories of Valea Ialomiţei and Bucegi- Leaota" -3 days course (2015)
- "Implementing projects financed through European funds PNDR AXA IV LEADR, –4 days course
  Association Local Action Group Darmanesti
  I.L.Caragiale Vladeni (2015)

# Publications Papers list

- A.1 **Brînaru, Aurelia-Ioana,** Dona Ion "CAP policy in new member states. Polish And Romanian Case during 2007-2013, Measure 121 Modernisation of agricultural Holdings", *25th IBIMA Conference,* Amsterdam, Netherlands 7-8 May 2015, ISI Proceedings ISBN 978-0-9860419-4-5; 3307-3317:
- A.2. **Brînaru, Aurelia-Ioana**, Dona Ion "Good practices in the utilization of ERDF and EERP investments for the financing of the production of renewable energy. The situation of Romania", *26th IBIMA Conference*, Madrid, Spania 11-12 Noiembrie 2015, ISI Proceedings ISBN: 978-0-9860419-5-2:
- A3. **Brînaru, Aurelia-Ioana**, Dona Ion "Renewable energy production from raw materials—Financing sources. EAFRD investments at the level of agricultural holdings.", *Journal of Biotechnology* 208 (2015): S118-S119, ISI index;
- A.4.**Brînaru, Aurelia-Ioana**, Daniela Ţuţui, Ioan Jr.Chereji "Regional Development through Agricultural Financing Programmes Brief Analysis of the SAPARD Programme Results in Romania (2000 2006) and of the Mechanisms and Support Instruments Implemented through the National Rural Development Programme (NRDP) (2007-2013)", *Proceedings of the 27th IBIMA Conference*, May 4-6, 2016, ISI Proceedings ISBN: 978-0-9860419-6-9;
- A.5. Chereji, Ioan Jr., Daniela Ţuţui, **Aurelia-Ioana Brînaru -** "Development of North-West Region by Accessing Funds through the 313 Measure of Rural National Development Programme (RNDP). Study Case: Bihor County, Romania", *ISI Proceedings* ISBN: 978-0-9860419-6-9, 3181-3187, 3450-3459:
- A.6. Chereji, Ioan, Cristina Maria Maerescu, Anca Popa, **Aurelia-Ioana Brînaru**, Ioan Jr. Chereji "The livestock sector in Romania. 10 years after European Union accession- Overview. Case Study: Cattle breeding in North West Region Bihor County, Romania", Proceedings of the *28th IBIMA Conference*, 9-10 November, ISI Proceedings ISBN: 978-0-9860419-8-3
- A7. **Brînaru, Aurelia-Ioana**, Ion Dona, "EU funds for the Romanian agriculture during 2007-2013. Study case measure 121-statistical data and practical implications.", *Scientific Papers Series-Management, Economic Engineering in Agriculture and Rural Development* 15.2 (2015): 37-43. Articol susţinut în cadrul Conferinței Internaţionale "Agriculture for Life, Life for Agriculture" June 4 6, 2015, Bucharest, Romania;
- A8. **Brînaru, Aurelia-Ioana**, Ion Dona, "Assessment of the economic efficiency of the agricultural exploitations that have received funds through NRPD, II Pillar of CAP, Measure 121, 2007-2013, at the level of the South-Muntenia Region", *Scientific Papers Series-Management, Economic Engineering in Agriculture and Rural Development*, Vol.15(3)2015, ISSN 2284-7995, E-ISSN 2285-3952, 87-92;
- A9. Dona, Ion, **Aurelia-Ioana Brînaru**, Roman Lucian, "CAP Implications On Romanian Agriculture In The Context Of Economic European Integration", *Analele Universității din Oradea*, Fascicula: Ecotoxicologie, Zootehnie și Tehnologii de Industrie Alimentară, Vol. XIV B, 2015;
- A10. **Brînaru, Aurelia-Ioana**, Ion Dona, "Analysis Of The Support Mechanism Of The Pillar I And The Results In The Romanian Agricultural Exploitations Sud-Muntenia Region", *Scientific Papers Series Management, Economic Engineering in Agriculture and Rural Development*, Vol. 16, Issue 2, 2016, PRINT ISSN 2284-7995, E-ISSN 2285-3952, 43-48;
- A11. Chereji, Ioan Jr., Daniela Țuțui, **Aurelia-Ioana Chereji (Brînaru) -** "Study On The Evolution Of Number Of Tourists In Bihor County During 2011-2015", *Analele Universității din Oradea, Fascicula: Ecotoxicologie, Zootehnie și Tehnologii de Industrie Alimentar*ă, Vol.XV A, 2016;
- A12. Țuțui, Daniela, **Aurelia-Ioana Chereji (Brînaru),** "Trust Mark A Way Toward Consumers' Confidence In E-Commerce", *Analele Universității din Oradea, Fascicula: Ecotoxicologie, Zootehnie şi Tehnologii de Industrie Alimentară, Vol.XV A, 2016*
- A13. Chiurciu, Irina-Adriana, Elena Soare, Denisa-Florentina Burcea, **Aurelia-Ioana Chereji** (**Brînaru**), "Overview of the Rice Market in Romania during 2007-2015", *Scientific Papers Series Management, Economic Engineering in Agriculture and Rural Development*, Vol. 17, Issue 2, 2017, pag 35-41, Articol susținut în cadrul Conferinței Internaționale "Agriculture for Life, Life for Agriculture" iunie 2017;
- A14. **Chereji (Brînaru), Aurelia-Ioana,** Ioan Jr. Chereji, Cristina Maria Maerescu, Daniela Ţuţui, "The economic Impact of Brexit on the Cohesion Funds. What does it mean for CAP and Romania in particular?", *Proceedings of the 30th IBIMA Conference 2017*, ISI Proceedings ISBN: 978-0-9860419-9-0;
- A15. Chereji, Ioan Jr, Aurelia-Ioana Chereji (Brînaru), Cătălin Romeo Crețu, Daniela Țuțui, "Study

Regarding the Services Provided by 4 Stars Hotels in Oradea," Analele Universității din Oradea, Fascicula: Ecotoxicologie, Zootehnie și Tehnologii de Industrie Alimentară, Vol. XVI A, 2017.

A16. Chiurciu Irina-Adriana, **Chereji Aurelia-Ioana**, Soare Elena, Chereji Ioan Jr. "STUDY ON THE EVOLUTION OF AGRICULTURE IN THE NORTH-WEST DEVELOPMENT REGION", Analele Universitatii din Oradea, Fascicula: Ecotoxicologie, Zootehnie si Tehnologii de Industrie Alimentara, Vol.XVII/A 2018, pag.9-16

A17. Maerescu Cristina Maria, Ţuţui Daniela, **Aurelia-Ioana Chereji** - "Evolutions and perspectives concerning the Production and consumption of sheep meat in Romania. From declining industry to a rising star", Analele Universitatii din Oradea, Fascicula: Ecotoxicologie, Zootehnie si Tehnologii de Industrie Alimentara, Vol.XVII/A 2018, pag.87-94

A18. **Aurelia Ioana CHEREJI**, Daniela TUTUI, Cristina Maria MAERESCU and Ioan Jr. CHEREJI - "Agriculture in the Digital Age. New Trends and Challenges for the Post - 2020 MFF and the National Budget", ISI Proceedings, Proceedings of 32nd IBIMA Conference: 15-16 November 2018, Seville, Spain, ISBN: 978-0-9998551-1-9

#### **B. PHD THESIS**

**Brînaru, Aurelia-Ioana**, "Researches regarding the Community implications concerning the romanian agriculture in the context of the European economic integration" ,supervisor Dr. DONA ION, University of Agronomic Sciences and Veterinary Medicine of Bucharest, Doctoral School for Engineering and Management of plant and Animal Resources, Bucharest (Romania(, 249 pg., 2015

#### C. Books and chapters in books

- C1. Chereji Aurelia-Ioana, Dezvoltare Rurală, Primus Publishing House, Oradea 2016, ISBN 978-606-707-142-9
- C2. Chereji Aurelia-Ioana, Implicațiile susținerii comunitare a agriculturii românești în perioada post aderare, Estfalia Publishing House, Bucharest, ISBN 978-606-757-009-0

# D. Opinion articles

**Chereji (Brînaru), Aurelia-Ioana**, "Fondurile pentru coeziune alocate României vor crește cu 2,2 mld euro, în perioada 2021 – 2027", F*inancial Market*, 19 iKune 2018

Chereji (Brînaru), Aurelia Ioana, "Ce inseamnă pentru România viitorul buget european post-2020?", Financial Market, 20 May 2018

Chereji (Brînaru), Aurelia-Ioana, "Importanța Politicii Agricole Comune și necesitatea asigurării unei finanțări adecvate post Brexit. Implicații pentru România", *Financial Market*, 16 March 2018

**Brînaru, Aurelia-Ioana**, Mihai Sebe, "Ethical Issues Concerning Structural Funds. Preliminary Reflections", *Newsletter IER*, year VI, no. 69, September 2014

# Other relevant issues

- In charge of the specialization of Engineering and Management in Public Food Supply and Agritourism:
- Organizing the exposition "Promoting the agritourism through the use of forest resources (2017)" and guiding the students in the elaboration of projects such as: "From the forest blackberries to the plantation of blackberries. starting a blackberry plantation in ecologic system financing sources", within the framework of the Student Scientific Symposium the Durable management of forest resources, economic, social and cultural responsibilities (III Edition, 2017)
- Student guidance in creating and participating at the Symposium with the project "Does the forest counts in the year 2017? The importance of reforestation and of creation of forested surfaces in the context of the Rural Development Policy 2014 2020"